



Wagon Sale

What:

- The Scout asks friends, family and neighbors to order popcorn and records the sales using the Trail's End app.
- Popcorn is delivered in early November and then distributed by the Scout.

When:

- August 3rd through October 28th.

Where:

- Family reunion or party
- Take a buddy and go up and down the street to neighbors
- Parents can sell at work
- Use social media to spread the word!

How:

- Scouts use the Trail's End app to record every sale.
- Can sell popcorn or donations to Heroes, Helpers & First Responders.
- The pack/troop/crew can offer to donate popcorn to a local food bank.

What to Say

- Focus on Scouting instead of the product i.e., "Hi! My name is _____. I'm in Pack/Troop/Crew _____. Would you like to support my Scout program? We are selling this delicious popcorn so we can _____. You will help us, won't you?"

Always mention Scouting.

