



Patriots' Path Council - Popcorn News August 12, 2025

Need More Popcorn for Your Sale?
Want to Participate in a Storefront Sale but Didn't
Order Popcorn?



We do have some inventory at the Council Service Center. If you need a couple of cases, reach out to Jason Dugan at jason.dugan@scouting.org with your needs. Don't forget to include your unit and district information!

The second popcorn order of the 2025 sale season is open for orders. All orders need to be **entered by August 18th**. This 2nd popcorn popcorn will be available for **pick-up on Friday, August 29th**.

Manage your inventory by by reviewing how sales have gone and look at upcoming sale dates. Order additional popcorn so you don't miss out on a sale!

Training Date Added for New Kernels

An additional training date for New Kernels has been added!

There is a Training for New Kernels and a Training for Returning Kernels.

- All training is via ZOOM, each Council-Wide Session is 90 minutes.
 - New Kernels: 8/21 at noon, 8/22 at 7pm & 9/8 at 7pm
 - Returning Kernels: 8/23 at 10am & 9/5 at 7pm



- Each person is required to sign-up so we can send you the Zoom link and verify your training.
- Earn the 1% Training Commission for your Pack/Troop/Crew.

[Use this link to register or for more information.](#)

The Scout's App Has Been Updated for 2025

[All Scouts should update their Trail's End App for 2025.](#)

New features:

- **Tap-to-Pay just using the app - no reader needed**
- Cash App Pay in addition to Google Pay & Apple Pay
- Easier to use. Keep track of sales, sign-up for a Storefront shift, & view Helps



See these links for more instructions:

- [Tap to Pay Guide - Android](#)
- [Tap to Pay Guide - iPhone](#)

Don't Forget Your Kickoff!



**Everyone wants more money -
Earn the 2% KICK-OFF COMMISSION**

1) Submit a photo or video of your unit kickoff to PPC either by email to beth.millerporter@scouting.org or by posting it on the PPC (not Trail's End) popcorn Facebook group.

- A kickoff can be a separate meeting or part of one of the first pack/troop meetings.
- It is not a sale.

Trail's End Booked Storefronts Now Available



Remember, the Trail's End Storefront Reservation program only reserves locations where foot traffic supports \$300+ an hour. They may not have a location in every Unit's town.

You can still obtain local locations on your own and set them up in the popcorn system for Scouts to reserve.

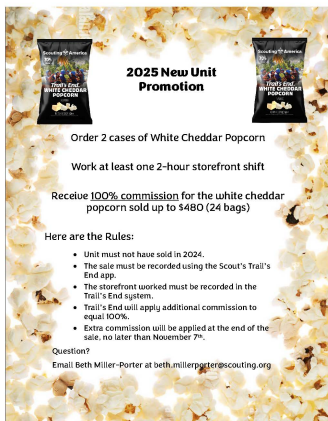
- Selection begins on July 22nd, 8pm EST. Units with \$10K+ sales can pick 4 locations
- July 23rd, 8pm EST. All Units can pick 2 locations
- July 24th, 8pm EST. All Units unlimited locations

All pack/troops/crews can **view Trail's End obtained Storefront locations now** (as long as there is a goal set).

[Claiming a Trail's End Booked Storefront](#)
[Setting up Storefront Locations You Booked](#)

New to Selling Popcorn?

How About \$480 Dollars to Get Started!



**Are you new to selling popcorn this year?
We have a special deal just for you!**

Order at least 2 cases of White Cheddar Popcorn & Work at least one 2-hour Storefront shift.

- Receive 100% commission for the white cheddar popcorn you sell, up to \$480 (24 bags)
- The sale must be recorded using the Scout's Trail's End app.
- The storefront worked must be recorded in the Trail's End system.
- Trail's End will apply additional commission to equal 100%.
- Extra commission will be applied at the end of the sale, no later than November 7th.

2025 Inventory Management

This year there will be more opportunities for packs/troop/crews to place Popcorn Orders:

- **August 18th - Order #2 due online**
- **August 29th - Order #2 available for pick-up**
- September 25th - Order #3 due online
- October 3rd - Order #3 available for pick-up
- October 27th - Final Order due online
- November 8th - Final Order available for pick-up



Additionally we will have multiple Return Days:

- September 22nd to 24th - Amnesty Return Days
 - Up to 50% of inventory maybe be returned without penalty
- October 24th - Final Return Day
 - Up to 10% of inventory may be returned without penalty

2025 Important Dates

- **August 18th - Unit Order #2 due online**
- **August 29th - Order #2 pickup**
- **September 22nd to 24th - Amnesty Return Days - Up to 50% of total order**
- **September 25th - Unit Order #3 due online**
- **October 3rd - Unit Order #3 pickup**
- **October 24th - Final Return Day - No more than 10% of total order**
- **October 27th - Unit Final Order due online**
- **November 8th - Unit Final Order pickup**
- **December 6th - Top Selling Scouts Celebration**

